

BOARD OF DIRECTORS BALANCED SCORECARD Fiscal Year 2014-15 April 1, 2014 - March 31, 2015

Performance Indicator	Q1	Q2	Q3	Q4	Year End	Target		Target Source
						Quarter	Annual	rango: odaroo
Clients and Families								
Client Satisfaction: Quality of Services Received				91%	91%	90%		ErinoakKids' internal
Percentage of Clients Seen within Wait Time Targets	83%	84%	88%	83%	84%	80%		ErinoakKids' internal
Organizational Processes and Innovati	on							
Status of the Redevelopment Project	On Target	On Target	On Target	On Target	On Target	On Target		ErinoakKids' internal
Number of Unique Clients Served (excluding clients served by subcontracted providers)	7,743	10,252	12,049	13,885	13,885	12,300		ErinoakKids' internal
Workplace Wellbeing								
Number of Sick Days per Employee excluding LTD)	1.95	1.81	2.54	2.15	7.45	3.40	10.00	Benchmarking assessment
Staff Turnover Rate - Voluntary (%)	0.93%	1.71%	0.58%	0.93%	3.40%	5.50%	11.00%	Benchmarking assessment
Resource Utilization								
Direct Client Time per FTE Week including Instructor Therapists)	19.0	18.9	18.2	18.5	18.7	19.0		ErinoakKids' internal
Administration Expenses as Percent of Overall Expenses	11.1%	10.9%	11.2%	11.2%	11.2%	12.5%		ErinoakKids' internal
Capital Redevelopment Project Costs	On Budget	On Budget	On Budget	On Budget	On Budget	On Budget		ErinoakKids' internal
Corporate Budget at Fiscal Close					Balanced	Balanced		ErinoakKids' internal
							1	
Greater than 10% from Target	•	Within 5 to 10 ^o	% of Target		Within 5% of Target			Data not available
Notes:	•					-		